

**Long-Term Structured Residence  
Request for Proposal #HS-000020 MH  
Questions & Responses**

Does the County want potential applicants to reach out directly to Merakey about leasing available space or should this be coordinated through the County? **The County's expectation is that potential applicants do not reach out to Merakey.**

Due to the complexity of establishing a Long-Term Structured Residence, locking down a lease, and determining all associated start up costs, would the County consider a 30-day extension to the RFP deadline to allow vendors time to fully prepare a cost effective and fully compliant proposal? **The County expectation is that potential applicants submit a full proposal by the posted deadline; refer to proposal time, page 3 of the Request for proposal.**

In addition to the extension, would the county consider a 2<sup>nd</sup> round of questions. Due to the complexity of this response, the potential siting questions, we anticipate having some additional questions that could provide vendors with valuable information to provide a complaint proposal. **The County expectation is that potential applicants submit questions by the posted deadline; refer to proposal time, page 3 of the Request for proposal.**

Would the funder consider extending the proposal deadline? Locating a suitable property with a three week turnaround is a challenge. **The County expectation is that potential applicants submit a full proposal by the posted deadline; refer to proposal time, page 3 of the Request for proposal.**

Is there an opportunity to do a site visit at the facility of the existing LTSR provider? **The provider of the current program is willing to enter into an agreement with the selected respondent to utilize the same space.**

Can we propose to establish and operate both LTSR and forensic LTSR in the same proposal, or do we need to submit two separate proposals? **Interested applicants should submit one proposal in response to all aspects of Request for Proposal #HS-000020 MH Long Term Structured Residence.**

Does the funder have a preference/priority for LTSR or forensic LTSR? **The objective is outlined in Request for Proposal #HS-000020 MH Long Term Structured Residence.**

Will the county/funder be willing to purchase the building for the selected provider to use LTSR or forensic LTSR? **Interested applicants should submit a complete budget to support submitted proposals.**

The addresses of the personal care home that is for sale-does the funder know of any other suitable properties that may be available to use for one of the LTSR or forensic LTSR? **The County has no access to available properties.**

Will the county be partnering with an MCO to provide funding for the HealthChoices-eligible individuals? If so, can funder explain the billing model? Will that be alternative outpatient billing model? **Delaware County has contracted with Community Care Behavioral Health as the behavioral health managed care organization. Any and all terms and conditions for Healthchoices agreements will need to be negotiated by the selected respondent.**

For the forensic population, is the funder looking to serve male, female, or coed population? **Interested applicants should submit a proposal to support all eligible Delaware County members.**

GEO Reentry Services is very interested in submitting a response to the RFP but currently does not have the space to operate this program in our existing building. Due to the limited RFP submittal timeline, and before we received your answer to our initial questions, we connected with the real-estate agent for Merakey space. Following your response, we have discontinued those discussions in reference to this RFP but would be willing to develop a proposal and budget for this LTSR program if afforded more time to negotiate a lease for the existing space. This is requested to develop an accurate budget. Please provide guidance on how we should proceed. **Interested vendors should submit an estimated budget for anticipated costs based on their best analysis. As stated in the Request for Proposal, best and final negotiations may occur.**